### ORBIS SICAV JAPAN EQUITY FUND YEN & EURO CLASSES FACT SHEET AT 31 DECEMBER 2012



The Fund is designed to remain fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket, without greater risk of loss, and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. Orbis manages the following classes in this Fund:

Orbis SICAV Japan Equity (Yen)\* is fully exposed to the Japanese yen.

Orbis SICAV Japan Equity (Euro) hedges its currency exposure into euro.

100

 Yen Class
 Euro Class

 Price
 ¥2,437
 €16.46

 Size
 ¥185 billion
 €90 million

 FX Rate
 ¥/\$ 86.75
 \$/€ 1.3190

 Minimum
 \$50,000

 Load
 None

Dealing Weekly (Thursday)

1.5% p.a. ± up to 1.0%, based on 3 year rolling performance vs. benchmark

**Independent Ratings** 

S&P Capital IQ Gold†

Morningstar OBSR Analyst Rating<sup>TM</sup> Silver<sup>‡</sup>

#### **PORTFOLIO**

#### Commentary

Many of Japan's largest companies have stumbled, but detailed analysis shows that some offer both attractive fundamentals and an appealing valuation. Take Toyota Motor, a 4.6% position in your Fund. Toyota is set to reclaim its position as the world's top automaker by sales, but it trades at just 13 times our estimate of this fiscal year's earnings. The company's balance sheet is strong: the cash held by Toyota's core auto unit plus the company's investment holdings account for over half of its current market capitalisation. The company's forefather, Toyota Industries (TI), is just as attractive. TI, a 4.3% position in your Fund, holds a 6% stake in Toyota Motor that at current market prices is worth TI's entire market capitalisation. In addition, TI operates world-leading franchises in forklifts and car air conditioners. As a reflection of our conviction, your Fund's combined position in Toyota Motor and TI is now as large as it has been since mid-2003.

#### **Fund Information**

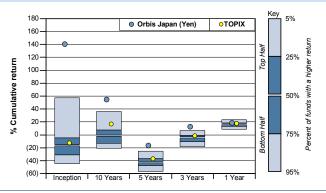
Total

# Sector Allocation % of Fund % of TOPIX Cyclicals 33 43 Consumer Non-Durables 27 20 Financials 21 16 Information and Communications 18 6 Technology 1 13 Utilities 0 2

Top 10 Holdings	%		%
INPEX	9.2	Nippon Television Holdings	4.4
NKSJ Holdings	8.4	NTT Urban Development	4.3
SBI Holdings	5.6	Toyota Industries	4.3
Sundrug	5.1	OBIC	4.2
Toyota Motor	4.6	Sumitomo Mitsui Fin.	4.1
		Total	54.2

100

#### Ranking within Japan equity fund peer group<sup>‡</sup>



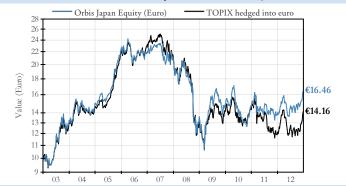
#### TRACK RECORD

Fee

## Value of ¥1,000 invested at inception on 1 January 1998 (dividends reinveste



#### Value of €10 invested at inception on 1 January 2003 (dividends reinvested)



#### Performance in class currency (net of fees)

% Returns Annualised	Orbis Japan (Yen)	TOPIX Index	Avg Japan Equity Fund <sup>‡</sup>	Quartile Ranking	Orbis Japan (Euro)	TOPIX hedged into euro	
Since Inception (1 Jan 1998)	6.1	(0.7)	(1.4)	1			
Since Inception (1 Jan 2003)					5.1	3.5	
Latest 10 years	4.6	1.8	(0.1)	1	5.1	3.5	
Latest 5 years	(3.3)	(8.3)	(10.1)	1	(4.6)	(7.7)	
Latest 3 years	4.5	0.4	(1.0)	1	4.0	0.0	
Latest year	20.2	20.9	18.7	1	18.6	17.9	
Calendar year 2011	(6.1)	(17.0)	(18.0)		(5.4)	(16.2)	
Not annualised							
Latest month	8.1	10.1			7.8	9.5	
Risk Measures (Since inception, month end prices)							
Maximum drawdown	52%	56%	65%				
Annualised monthly volatility	18.9%	18.2%	20.3%				
Beta vs TOPIX	0.9	1.0	1.0				
Tracking error	10.5%	0.0%	7.3%				

This is a fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, which is the only Orbis Investment company admitted for public marketing in Luxembourg. Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 and €10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in yen a deuro currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited. Certain capitalised terms are defined in the Prospectus. Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness. \*Prior to 29 November 2002 this Fund was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited. 'An S&P Capital IQ fund grading represents an opinion only and should not be relied on when making an investment decision. Copyright © 2012 by McGraw-Hill International (UK) Limited (S&P), a subsidiary of The McGraw-Hill Companies, Inc. All rights reserved. \*© 2012 Morningstar. All Rights Reserved. Such information (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, compl

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#### Orbis Investment Management (B.V.I.) Limited

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